

HYP_Link

HPE and NVIDIA Create the HPE Private Cloud AI Product Family

Mark Nossokoff and Earl Joseph
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RECENT DEVELOPMENT

At their annual HPE Discover conference, HPE introduced the [HPE Private Cloud AI](#) family of turnkey solutions as part of its NVIDIA AI Computing by HPE portfolio. The HPE Private Cloud AI solutions integrate NVIDIA AI computing, networking, and software with HPE's AI storage and HPE Greenlake Cloud, with complete on-premises solutions fully tested with all the software preloaded.

Beyond the infrastructure elements HPE is bringing to this partnership, they are also contributing business leadership in areas such as sales teams and channel partners, training, and a global network of system integrators to the joint go-to-market (GTM) efforts that aim to help enterprises expedite time-to-value from their investments in AI inferencing.

ANALYST COMMENTARY

Recent research highlights two primary areas supporting the aspirations of HPE Private Cloud AI:

- More than 80% of surveyed organizations are adopting AI into their workflows
- Knowledgeable AI talent and expertise is a major barrier for organizations' adoption of AI

The HPE Private Cloud AI seeks to address both challenges by focusing on both training and inferencing requirements aimed at expediting time-to-value in integrating AI into an organization's business workflows.

HPE is not alone in attempting to gain AI mindshare and market share from organizations' AI investments. Dell, Lenovo, and Supermicro, among others, have also recently announced their respective expanded partnerships with NVIDIA, which owns a greater than 90% market share for the accelerators required for many AI training and inferencing applications and workloads.

HPE and NVIDIA have designed the HPE Private Cloud AI to be easy to use while providing a family of fully integrated hardware and software solutions. Should the solutions deliver on the ease and simplicity of acquiring, deploying, and managing AI infrastructure, organizations could realize accelerated returns on their AI investments while also extracting increased value from their sovereign and confidential data with which they've been able to augment and fine-tune foundation models.

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